TOASTMASTERS INTERNATIONAL DISTRICT 90 • REGION 12

Agenda & Reports

Annual Council Meeting Saturday May 30, 2020



Note: much of this is the same as the last on-line meeting but there are some differences and additions

Who is entitled to vote?

Every club has two votes, one exercised by the President, the second by the Vice President Education.

Each District Officer (not including staff officers) has one vote.

No individual can carry more than three votes (i.e. a District Officer with two president and/or vpe roles)

What is the quorum for a District Council Meeting?

One third of the maximum number of club votes.

Are proxies allowed at the Online District Council Meeting?

No.

How will the meeting run?

- 1. The meeting will run like a regular Council meeting except that all attendees will be on-line. The Chair will be the District Director.
- 2. An Internet connection will be required to attend the meeting. Connection by normal telephone will not be possible as confirmation of attendance and access to online voting will not be available to telephones without Internet access and capability.
- 3. Council members will be asked to register at least a week before the meeting. Registration will generate an invitation which will include the log-in link to the meeting. Council members should click this link between 12:30pm and 12:55pm on Saturday May 30 to join the meeting which will start at 1pm. The lead-up time should allow us to help attendees sort out any connection bugs and to confirm voting rights. If you think you may have issues, connect earlier rather than later.
- 4. Members will connect via the Zoom on-line meeting platform.
- 5. Motions to be voted on will come up through the Zoom platform. Detailed instructions on how this will work are included below. Any queries on the process? Email parliamentarian@d90toastmasters.org.au
- All attendee connections except the chairman will be muted unless they are (a) delivering a report, (b) answering a particular query or (c) moving, seconding and/or speaking for or against motions. There will be facility for Council Members to move procedural motions (e.g. time extension) or raise points of order.

How the voting will work

There will be two key voting methods at this District Council meeting.

The first will be "ON THE VOICES" – like we do in a face to face meeting, when Council members are called to vote, we will ask you to vote, either YES or NO, by selecting either the YES or the NO option in the participant window on your Zoom screen. Counters will tally the votes and if an overwhelming majority is in favour, the motion will be carried.

The second is a "SECRET BALLOT" conducted via the "polling" option on the Zoom platform. Management of the process will be based on the voters registered for the meeting in three groups... those with ONE vote, those with TWO and those with THREE.

When a vote is about to be called, all groups except the THREE VOTE group will be moved to the VOTING WAITING ROOM. A ballot will then be made allowing the THREE VOTE voters to cast their first vote.

When this ballot has concluded, the TWO VOTE group will move back into the main meeting room and the second ballot will be called allowing the THREE VOTE voters to cast their second vote and the TWO VOTE voters to cast their first vote.

When the second ballot has concluded, the ONE VOTE group will move back into the main meeting room and the third ballot will be called allowing the THREE VOTE group to cast their third vote, the TWO VOTE group to cast their second vote and the ONE VOTE group to cast their single vote.

While the ballots are in process, non-voters will be moved to the NON-VOTER WAITING ROOM. It should be noted that senior district officers and a number of meeting personnel will be in the main meeting room at all times. When these individuals are not voting, they will be physically restricted from voting on the Zoom platform (i.e. they will not be able to vote when the shouldn't – thereby protecting the integrity of the voting system).

While the ballots are taking place, the tally counters will be recording the result of each of the ballots. At the conclusion of the third ballot, they will move, together with the Returning Officer, to the tally room to finalise the result of the combined ballots.

When the final ballot is complete, all those in the NON-VOTING WAITING ROOM will be returned to the main meeting room.

It should also be noted that with each ballot, voters will have three options... to vote AYE, to vote NO or to abstain. There is also no compulsion for voters to vote at all if you don't want to. We hope you do but if you don't your vote will simply not be recorded.

It is expected that straightforward motions like apologies, minutes and correspondence, will be decided "on the voices". Votes deemed to be close will move to a ballot. Elections will all be finalised by ballot.

Anyone wanting to move or second a motion, speak for or against a motion or raise a point of order should raise their hand in the participant window (NOT the "thumbs up" option) and wait to be recognised. The participant window will be monitored at all times for raised hands.

DISTRICT SUCCESS PLAN

This document may be viewed on D90 Website in Club Officer Resources under D90 Success Plan link as noted below <u>https://www.d90toastmasters.org.au/downloads/2019-20DistrictSuccessPlanFinal.pdf</u>

1. Opening and Welcome

Toastmasters International Mission District Mission Club Mission Toastmasters Core Values Toastmasters Promise

2. Introductions

Head Table Current and Past International Officers Past District Governors/Directors Other District Visiting Officers International Director Candidates

3. Apologies

- 4. Vale
- 5. Establishment of Quorum
- 6. Explanation of Voting Procedure
- 7. Explanation of Timing Rules

8. Minutes of Council Meeting held 14 September 2019	6
9. Correspondence In (and Matters Arising)	13
10. Correspondence Out (and Matters Arising)	15

11. Reports

· · · · ·	-	
1.1	Audit Report	17
1.2	Finance Report	18
1.3	District Director's Report	22
1.4	Program Quality Director's Report	23
1.5	Club Growth Director's Report	24
1.6	Public Relations Manager's Report	26
1.7	Immediate Past District Director's Report	27
1.8	District Leadership Committee Report	28
1.9	Youth Leadership Report	29
1.10	Eastern Division Director's Report	30
1.11	Hawkesbury Division Director's Report	31
1.12	Macquarie Division Director's Report	32
1.13	Northern Division Director's Report	33
1.14	Oxley Division Director's Report	34
1.15	Western Division Director's Report	35
12. Alignm	ent	36

THAT this Council adopts the recommendation of the District Executive Committee, that, from 1 July 2020, District 90 be aligned into thirty-seven (37) Areas and seven (7) Divisions as per the table in this Agenda and Reports book, the seventh division to be named Cumberland.

13. Elections

14. Motions on Notice

38

5

- a. Amendment to Continuing Motion C1, Finance Committee Structure
- b. Amendment to Continuing Motion Section E, Awards
- c. To ratify appointment of Finance Manager

15. General Business

16. Close

District Mission

The mission of the District is to build new clubs and support all clubs in achieving excellence.

The purpose of the District is to enhance the quality and performance and extend the network of the member clubs of Toastmasters International within the boundaries of the district, thereby offering greater numbers of people the opportunity to benefit from the Toastmasters educational program by:

- Focusing on the critical success factors as specified by the district educational and membership goals,
- Ensuring that each club effectively fulfils its responsibilities to its individual members, and
- Providing effective training and leadership development opportunities for club and district officers.

MINUTES OF DISTRICT 90 DISTRICT COUNCIL MEETING CASTLE HILL RSL: 2PM SATURDAY, 14 SEPTEMBER 2019 VIRTUAL

SENIOR DISTRICT MANAGEMENT COMMITTEE

Udo Moreig	DTM	District Director (DD)	Present
Monique Tonna	DTM	Program Quality Director (PQD)	Present
Tanya Wickham	DTM	Club Growth Director (CGD)	Present
Jan Coleman	DTM	Administration Manager (AM)	Present
Kim Nguyen	SR 2	Finance Manager (FM)	Present
Mark Walker	DTM	Public Relations Manager (PRM)	Present
Phil Reed	DTM	Immediate Past District Director (IPDD)	Present
Jan Vecchio	PDG DTM	Parliamentarian	Present

OPENING REMARKS

District Director Udo Moerig extended a welcome to all those attending the meeting and declared the District Council Meeting open.

Welcome given to members of the District Council: Club Presidents and Club Vice Presidents Education and members of the District Executive Committee.

This is our second Virtual District Council Meeting. The planned duration for this meeting is 2:00 PM to 3:00 PM (unless we finish earlier).

For those in attendance, if your internet connection does not give you a clear picture, please turn off the camera function. You can participate with the voice only function.

In the best interests of our District and this meeting all members of our District have speaking rights. Only members of the District Council may vote on any motions or amendments.

Please keep in mind that all votes are of equal value, the minority has the right to express opinions, yet the majority rules. Justice, respect and courtesy for all is most important. Please keep Toastmasters values in mind.

Introductions of Senior Management Team

District Director DTM, Udo Moerig introduced District Management Team Program Quality Director, DTM Monique Tonna Club Growth Director, DTM Tanya Wickham Administration Manager, DTM Jan Coleman Finance Manager, SR2 Kim Nguyen Public Relations Manager, DTM Mark Walker Immediate Past District Director, DTM Phil Reed Parliamentarian, Past District Governor, DTM Jan Vecchio

Missions and Values of Toastmasters International

OAM, PDD, DTM Bob Kirchner read the Mission Statement of Toastmasters International and the values **Toastmasters International Mission**: We empower individuals to become more effective communicators and leaders. **District Mission**: We build new clubs and support all clubs in achieving excellence.

Club Mission: We provide a supportive and positive learning experience in which members are empowered to develop communication and leaderships skills, resulting in greater self-confidence and personal growth.

Toastmasters International Values

Integrity - Respect - Service - Excellence

<u>Valé</u>

At this time, we take a moment to remember Toastmasters and family members of Toastmasters who have passed away since the last District Council meeting. One minute's silence was observed in memory

- Justyn Phillips -Port Macquarie
- Donalda Hill Nepean Valley
- Heather Szabo Lidcombe
- > Annie O'Neill past member of Maitland
- Tony Coombes Glen Innes

Voting Method

- > Each club is entitled to 2 votes. One by the Club President; one by the Vice President Education
- Each member of the District Executive Committee is entitled to one vote and may cast up to two additional votes as a Club President or Vice President Education. A member of the District Executive Committee may cast a maximum of three votes.
- Note that staff officers are not members of the District Executive Committee are entitled to one vote only as either a Club President or Vice-President Education
- For this meeting, we will determine the result on the number of "YES-NO "votes cast. The number of votes for "YES" and the number of votes for "NO" will be given, the result and finally the number of invalid votes.
- When a vote is called for, it will show up on the screen with a simple YES/NO option. Anyone wanting to abstain should do just that (i.e. not vote). Anyone wanting a NO vote or abstention noted, should do so in the chat room this is being monitored and requests will be noted.
- There will be a time of 30 seconds for Council members to cast their vote. At that point, the vote will be finalized, and the result shown on screen.
- Anyone having difficulty with the voting process, should say so in the chat room. It will not be possible to resolve such issues "on the fly" but at least the difficulty will be noted and followed up at a later stage if necessary. Remember you can only vote if you are connected via a fully functioning computer, tablet or smartphone.
- > A process is in place to resolve any indecisive vote on a substantive motion if required.
- > Proxies are not permitted at a Virtual District Council Meeting.

- The results of all voting which takes place during the virtual meeting, will be announced during the meeting and will be final.
- > Motions to be voted on will be shown on the ZOOM platform.
- > All attendee connections will be muted unless -
 - Delivering a report
 - Answering a question
 - Moving, seconding and/or speaking for or against motions.
- There is a facility for District Council members to move procedural motions (e.g. extension of time) or to raise points of order.

<u>Quorum</u>

Madame Parliamentarian, do we have a quorum

Jan Vecchio: NO

Explanation:

A quorum is one-third of the Club Presidents and Vice Presidents Education from member clubs in good standing in our District **(154)** Based on such, the total number of votes is **308**, therefore our quorum being one third of the total votes, is **103** The total number of votes is **57**, therefore we do not have a quorum

Since we do not have a quorum, any business transacted at this meeting shall be deemed valid as if a quorum were present if after this meeting, it is expressly approved in writing, personally, by mail, fax, email, electronic transmission or other reasonable means by the affirmative vote of a majority of members clubs in our District on the basis of two votes per club

Article X (c) of the District Administrative By-laws

Thanks, given to District 90 Parliamentarian Jan Vecchio

Timing Rules

1. All persons wishing to speak will please observe the following time requirements:

- The mover of a Motion has 5 minutes with a two-minute right of reply.
- > All other speakers (other than the mover of a motion) have one and a half minutes.
- The seconder of a motion has the same time limit as all other speakers but may reserve his or her right to speak at any time up until the mover's right of reply.
- At 30 seconds remaining, speakers will hear a warning sound. When the time has elapsed, speakers will be muted.
- > To be recognised by the Chairman for any debates please raise your hand
- Please give your name and club before you commence speaking. Then begin your address with "Mr Chairman, ladies and gentlemen".
- We will have speaker against speaker for. The Chairman will supervise this speaking order. No speaker will be recognised unless they follow this procedure.

Rules of this meeting

For this meeting we are adopting the following procedures:

- No motion to accept apologies (we don't really need one, especially as apologies are recorded differently for virtual meetings)
- > All standard motions on the agenda are pre-moved.
- For all standard motions on the agenda, we will not be calling for a seconder (the Chairman I have the right to "accept" a motion without a seconder)
- > Movers and seconders will be called for in the case of motions from the floor.
- Senior District Officer and Division Director reports will be grouped for adoption in single motions

This will minimize "meeting procedure stress" in the abnormal meeting environment and streamline the process so we can concentrate on getting the information out and have more stress-free time and openness for discussion or questions as appropriate

Apologies

Administration Managers Jan Coleman DTM told meeting that "All known apologies have been entered in the Attendance and Apologies book"

Minutes of the last District Council meeting

The minutes of the District Council meeting held on Saturday 25 May 2019 at the Novotel Sydney-Parramatta were circulated to all clubs. These minutes were printed in the September 2019 Agenda and Reports Book.

Motion: That the minutes of the District Council meeting, held on Saturday 25 May 2019 Novotel Sydney-Parramatta, as printed in the Agenda and Reports Book, be confirmed.

Moved: Jan Coleman Administration Manager	Vote: Passed
---	--------------

Business arising from Minutes

No business arising from minutes

Correspondence In

Motion: That the Correspondence Inwards as printed in the Agenda and Reports Book (including the addendum) be received.

Moved: Jan Coleman Administration Manager	Vote: Passed
---	--------------

Business Arising: There was no business arising from Correspondence In.

Correspondence Out

Motion: THAT the Correspondence Outwards as printed in the Agenda and Reports Book (including the addendum) be received.

Moved: Jan Coleman Administration Manager	Vote: Passed
---	--------------

Business Arising: There was no business arising from Correspondence Out.

FINANCE

Finance Manager Report 2018-2019

Reports for the 2018-2019 year are not being accepted

Due to ongoing discussions with Toastmasters International these were withdrawn

Budget 2019-2020

Motion: That the 2019-2020 Budget included as an addendum to the Agenda and Reports Book be received.

Moved: Kim Nguyen Finance Manager	Seconded: Peter Koorey President Fujitsu TM	Vote: Passed

Business Arising: No business arising from Budget

SENIOR DISTRICT OFFICER REPORTS

Conduct of the meeting was handed to District Administrations Manager Jan Coleman

Motion: That the reports of the District Director, Program Quality Director, Club Growth Director, Public Relations Manager and Past District Director as printed in the Agenda and Reports Book be adopted.

Moved: Jan Coleman Administration Manager	Vote: Passed
---	--------------

Discussion: There was no discussion on the reports.

DIVISION REPORTS

All Division Reports

Motion: That the Division Directors reports as printed in the Agenda and Reports Book be adopted.

Moved: Scott Johnston Eastern Division Director	Vote: Passed

Discussion:

Mike Kano-McCallum Hawkesbury Division Director: amendment 4 points

65% club officers trained

70% of clubs trained

Sydney Talkers (SAP) chartered on 5 September 2019 - situated North Sydney CBD

Pathways Explorer, training product offered to all Hawkesbury Division Clubs

Exploration on drought related support for Northern Division clubs

MOTIONS ON NOTICE

Motion 1:

Motion: That the District Director's appointment of the Public Relations Manager, Administration Manager, Finance Manager and Directors for each Area, where appointed, be confirmed.

Explanation: In accordance with District Administrative By-law Article VII (c) the appointment of the Public Relations Manager, Administration Manager, Finance Manager and Directors for each Area, where appointed, is to be confirmed by the District Council.

Moved: Monique Tonna PQD	Seconded: Sally Lei A13 Director	Vote: Passed
--------------------------	----------------------------------	--------------

Motion 2: That E1 (including dot point 1) of the District Council Continuing Motions be deleted and replaced with: That the District Management Committee selects each year a District 90 Toastmaster of the Year using the following procedure, with the award to be presented at a District 90 Awards function

Nominations to be called for by 31 May, from Clubs and members with nominations to close on 31 July.

Reason: This will allow the criteria for the Toastmaster of the Year to include achievements up to the end of June rather than the end of April (which is the current situation).

Moved: Monique Tonna PQD	Seconded: Mark Walker PRM	Vote: Passed

Motion 3: That the following series of amendments be applied to the District 90 Council Continuing Motions for the purposes of grammatical consistency, clarity and conformity with Toastmasters International requirements. (Only paragraphs with changes are listed. Changes include minor grammatical and language changes to improve readability and clarity of thought; capitalization of all Toastmasters International role titles (e.g. Club President, District Director) as well as the names of administrative units (e.g. Club, Area, Division, District) to conform with Proposal A as voted on at the Annual Business Meeting of Toastmasters International in August 2019.) Note: E1 in the following will be replaced with the new wording (as detailed in Motion 2 above) if Motion 2 is agreed to.

Moved: Tanya Wickham CGD	Seconded: Mark Walker PRM	Vote: Passed

MOTIONS ON NOTICE - MOTIONS FROM THE FLOOR

No Motions on Notice. No Motions from the floor

General Business

- Digital marketing program as discussed at International Convention. Can draw down on reserves to cover the costs. Shared cost, approx. \$7,000 per District.
- Finance to be disclosed after the Finance Meeting, mileage allowance, need to be determined how it will be handled.

Announcements

- Sponsors, Mentor and Coaches (Smac) workshop 28 September Hornsby RSL 1pm
- Division Director and Area Director training 19-20 October 2019 Magpies Club Waitara

Future conferences

- > 2020 Annual Conference: Friday to Sunday 29, 30 and 31 May 2020 Venue at Sails, Port Macquarie
- The District final of the International Speech Contest will be videoed. The videos of the winner of each District in Region 12 will viewed by a panel to determine which District Contest winner will represent Region 12 at the International Convention.
- Region 12 includes: five Districts in Australia, two Districts in New Zealand and one District made up of Indonesia, East Malaysia and Brunei.
- The 89th Annual Convention is from Wednesday to Saturday, 05,06, 07, 08 August 2020 in Paris, France. Please see the Toastmasters International Convention web page. Registrations are open now.
- Round Two Club Leadership Training can now commence in November when District 90 holds club leadership training for club executive officers and future leaders. There will be sessions in each division. Please consult the What's on Page on the District Website for details. Sessions will be added as they are arranged.

<u>Thank you</u>

- District Publications Officer ACB ALB Leanne Kirchner and the support team for producing the Agenda and Reports book for this meeting. The work involved in preparing the book is no small task. It requires much patience and creativity, not just for designing the book but for encouraging officers to submit information on time. In addition, please also thank our ever-vigilant proof-readers DTM Jan Vecchio and DTM Debbie Tibbles.
- > Admin Manager DTM Jan Coleman for preparing all the printed material for this meeting.
- > Parliamentarian, PDG, DTM Jan Vecchio.
- Voting Rights Desk Coordinator DTM......
- Our Timer Joanne Keevers
- > Most importantly thanks to all District Council Members

<u>Close</u>

Thanks everyone for attending. Thanks to all who participated and assisted in this meeting.

We aim to distribute the minutes of this meeting by the 30 September.

This District Council is adjourned

Meeting closed

CORRESPONDENCE IN

NT				-05-2020		
No	Date	From	То	Details		
R019	03/09/2019	B George	AM	Anniversaries		
R020	03/09/2019	Awards and More	AM	Invoice plaques Awards Night 14/09/19		
R021	17/09/2019	Districts (TI)	DD	Congratulations Charter SAP Sydney Talkers Available funds		
RO22 RO23	18/09/2019	Districts (TI)	DD DD	Review of District 90 Success Plan		
RO23 RO24	25/09/2019 01/10/2019	Districts (TI) Ricoh	AM			
RO24 RO25	02/10/2019	Districts (TI)	DD	Statement 30/09/19 Revisions D90 Budget 2019-2020		
RO25	09/10/2019	Districts (TI)	DD	Acceptance D90 Budget 2019-2020		
RO20	10/10/2019	MDD S Heng	AM	Query clubs DCP ribbons		
RO28	17/10/2019	Districts (TI)	DD	Shipping of DCP ribbons from US		
RO20	25/10/2019	Districts (TI)	DD	Protocol 9: Districts Campaigns and Elections		
RO30	26/10/2019	Districts (TI)	DD	Addition of DLC chair		
RO31	27/10/2019	Districts (TI)	FM	Change of reporting code		
				Acknowledgement of request to close inactive bank		
RO32	31/10/2019	CBA	J Vecchio	accounts		
RO33	02/11/2019	Districts (TI)	FM	Acknowledgement of receipt D90 first quarter certifications and narratives		
RO34	05/11/2019	N Huparikar	AM	Thanks for get well card		
RO35	14/11/2019	FM	DD	Payment of Claims		
RO36	17/11/2019	FM	DD	Resignation of FM		
RO37	20/11/2019	Districts (TI)	CGD	Details of possible Rotary partnership		
RO38	22/11/2019	Districts (TI)	DD	Conference reporting code		
RO39	26/11/2019	CGD	Districts (TI)	D90 Area 28 reports		
RO40	01/12/2019	Logistics Manager	District Officers	D90 Equipment Location Audit		
RO41	04/12/2019	Districts (TI)	DD	Acknowledgment receipt of DLC list		
RO42	07/12/2019	B Prior	DD	Proposed club discussion Traditional/Pathways		
RO43	10/12/2019	Districts (TI)	CGD	Privacy of past members information		
RO44	16/12/2019	Ricoh	AM	Statement 16/12/2019		
RO45	17/12.2019	Districts (TI)	DD	Acknowledgement of D90 November accounts		
RO46	20/12/2019	Districts (TI)	DD & FM	D90 2019 District Audit		
RO47	24/12/2019	Ricoh	AM	Acknowledgement/form change of address		
RO48	04/01/2020	Districts (TI)	DD	Acknowledgment DLC list		
RO49	07/01/2020	Districts (TI)	DD	Re TI Reimbursement Voucher		
RO50	07/01/2020	Glennis Baumann	AM	Passing Blue Gum Flat member Pat Stimpson		
RO51	09/01/2020	Ricoh	AM	Service Request		
				•		
RO52	23/01/2020	Districts (TI)	IPDD	Clarification DLH P.93		
RO53	23/01/2020	Districts (TI)	DD & FM	Request copies bank statements		
RO54	25/01/2020	Districts (TI)	DD	Acknowledgement of receipt bank statements		
R055	28/01/2020	Districts (TI)	FM	Acknowledgement of receipt Requisition for Funds form		
R056	29/01/2020	M Said Alignment	SDE	Revised version alignment Version A7		
R057	03/02/2020	Chairman D69 DD Alana Beale	IPDD	Regards requesting Insurance quotation		
R058	04/02/2020		FM	December accounts		
		Districts (TI)				
R059	04/02/2020	D90 postmaster	DMC	Midyear revision of District Directory		
R060	05/02/2020	PRM	D90 DEC	Digital Ad Campaign launch		
R061	12/02/2020	Districts (TI)	DD	Informing postage of audit documents to TI		
R062	12/02/2020	Districts (TI)	PQD	Reply to query re Toastmasters branding usage		
R063	15/02/2020	Districts (TI)	FM	Acknowledgement receipt of signed Certification and Narratives		

RO64	16/02/2020	Districts (TI)	DD & FM	Mileage Reimbursements
RO65	16/02/2020	Districts (TI)	IPDD	Receipt of feedback
RO66	19/02/2020	Districts (TI)	DD	Confirmation of reimbursement of mileage costs as per local regulations
RO67	19/02/2020	Districts (TI)	FM	Closure of December finances for D90
RO68	19/02/2020	Districts (TI)	PQD	Reply Copyrighting Toastmasters materials
RO69	24/02/2020	Districts (TI)	District Leaders	Participation in Digital Advertising Campaign
RO70	25/02/2020	Districts (TI)	CGD	Clarification of TI Find a Club tool
R071	29/02/2020	Districts (TI)	PDD B Kirchner	Error correction submitting educational award
RO72	02/03/2020	Ricoh	AM	District Invoice February 2020 DEC 08- 03-2020
RO73	12/03/2020	N Rinaldi	AM	Free entrance Easter Show for volunteers
RO74	13/03/2020	Districts (TI)	District Leaders	Due to COVID-19 – clubs can meet online; Area and Division Contests can be conducted online
R075	17/03/2020	Districts (TI)	DD	Email of 16/03 forwarded to Club and Member Support team
RO76	19/03/2020	Districts (TI)	FM	Acknowledgment of reconciling of D90 bank accounts
R077	19/03/2020	Districts (TI)	DD	Clarification that TI clubs must meet at least 12 times a year
RO78	20/03/2020	Rachel Ditton	CGD	Enquiry Speechcraft
RO79	24/03/2020	Districts (TI)	DD	Acknowledgement of cancellation, Conference and Table Topics, Evaluation & Humorous Contests
RO80	24/03/2020	Districts (TI)	IPDD	Advice for DLC to seek nominations for candidates Division Director for proposed new Division
RO81	26/03/2020	Districts (TI)	District Leaders	Extension of April renewals to 30 April 2020
RO82	28/04/2020	Districts (TI)	DD	Completion of Zoom survey
R083	01/05.2020	Districts (TI)	CGD	Reply to query, clubs must have 51% in person membership
R084	02/05/2020	Districts (TI)	FM	Correction monthly Certification and Narratives
RO85	02/05/2020	M Said	DD	Conformation need for 3 club executives' positions to be paid up members by 01 May 2020
RO86	06/05/2020	Districts (TI)	DD	Accounts to be added for Zoom
RO87	09/05/2020	Districts (TI)	DD	Clarification current club President being in role for a consecutive year
RO88	13/05/2020	Districts (TI)	DD	Acknowledgement of receipt request for membership dues to be reviewed
R089	13/05/2020	C McVean	DD	Acknowledgement of reply from District (TI)
RO90	13/05/2020	Districts (TI)	PRO	Minor adjustments to flyers submitted
RO91	14/05/2020	Districts (TI)	DD	Opportunity of purchasing a Zoom account through TI

CORRESPONDENCE OUT

		District 90 - Region 12 - 16-09	1 oastmasters 11 -2019 to 15-05-2	
SO21	16/09/2019	Family Donalda Hill	AM	Sympathy Card passing of Donalda Hill
SO22	16/09/2019	J Dyson	AM	Thinking of You care – ongoing illness
SO23	16/09/2019	E Bidlingmaier	AM	Get Well card (hospital)
SO24	17/09/2019	Districts (TI)	DD	Clarification finalisation June 2019 accounts
SO25	01/10/2019	DD	Districts (TI)	District 90 Budget Template for the 2019-2020 yea
SO26	02/10/2019	DD	Districts (TI)	Submission of revised D90 Budget 2019-2020
SO27	02/10/2019	IPDD	FM	URGENT D90 Audit Committee sign off – certification June 2019
SO28	09/10/2019	DD	Districts (TI)	Revised Budget
SO29	17/10/2019	District clubs	AM	Re shipping of DCP ribbons from US
SO30	27/10/2019	DD	Districts (TI)	Re Income and GST provisions
SO31	30/10/2019	CBA	J Vecchio	Closure of accounts - Supplies and D90 Conference
SO32	31/10/2019	FM	Districts (TI)	D90 first quarter 2019-2020 certification and narratives
SO33	31/10/2019	N Huparikar	AM	Get well card
SO34	06/11/2019	CGD	Districts (TI)	Query partnership with Rotary
SO35	14/11/2019	DD	FM	Payments of claims
SO36	17/11/2019	DD	Kim Nguyen	Acknowledgement of resignation
SO37	22/11/2019	DD	Districts (TI)	D90 Conference/Main accounts
SO38 SO39	24/11/2019 03/12/2019	CGD B Turvey	Districts (TI)	D90 Area 28 Reports Thinking of you card
		(Muswellbrook)		
SO40	06/12/2019 06/12/2019	Districts (TI)	DD CGD	Reconciliation of D90 October accounts
SO41		Districts (TI)		Club Membership Historical
SO42	07/12/2019	B Prior	DD	Traditional Program-Pathways
SO43	09/12/2019	Districts (TI)	DD	Finance Manager
SO44	17/12/2019	Districts (TI)	DD	Reconciliation of D90 November accounts
SO45	25/12/2019	DD	Districts (TI)	Clarification "All transactions"
SO46	04/01/2020	DD	Districts (TI)	Query TI Reimbursement Voucher
SO47	21/01/2020	DD	Districts (TI)	Copies of Bank Statements
SO48	21/01/2020	IPDD	Trio	Addition of club names to Club Central/Find a Club
SO49	22/01/2020	Districts (TI)	IPDD	Query DLH P.93
				· ·
SO50	22/01/2020	Districts (TI)	CGD	Request for addition of 2 club venue addresses to Club Central/Find a Club
SO51	26/01/2020	FM	TRIO	Requisition District Funds
SO52	31/01/2020	DD	D90	Ending of traditional education program and dates
			members	for submissions of awards
S053	03/02/2020	J Keevers	AM	Card Birthday Wishes
S054	03/02/2020	J Inglis	AM	Card Get Well
S055	03/02/2020	J Cornelius	AM	Card Get Well
S056	03/02/2020	T Connolly	AM	Card Thinking of you
S057	03/02/2020	Districts (TI)	FM	Query completion of Dec accounts
S058	04/02/2020	B Turvey	AM	Thank you note for card sent from District
S059	04/02/2020	CGD	D90 members	Welcome to 2020
S060	11/02/2020	Districts (TI)	DD	Audit documents
SO61	11/02/2020	PQD	Districts (TI)	Query Toastmasters branding
SO62	16/02/2020	Districts (TI)	IPDD	Ask for consideration of introducing an item into Protocol 9
SO63	17/02/2020	Districts (TI)	FM	Reconciliation of D90 bank accounts to end of January

SO64	19/02/2020	Districts (TI)	DD	Request for confirmation of required mileage payments
SO65	19/02/2020	PQD	Districts (TI)	Thanks for clarification copyrighting Toastmasters material
SO66	23/02/2020	AM	D90 members	Nominations open for D90 Toastmaster of the Year and Jazzer Smith award
SO67	24/02/2020	CGD	Districts (TI)	Query Restricted/Closed Corporate Club being excluded from Digital Campaign
SO68	27/02/2020	Districts (TI)	PDD B Kirchner	Issue submitting educational award/past Area Director
SO69	02/03/2020	J Wilson	AM	Get well card
SO70	02/03/2020	C Micallef	AM	Get well card DEC 08-03-2020
SO71	13/03/2020	Trio, Division and Area Directors	DD	Re Districts (TI) email COVID-19 club meetings and Area-Division Contests
SO72	15/03/2020	Districts (TI)	DD	Re Appointment of Finance Manager November 2019
SO73	16/03/2020	Districts (TI)	DD	Query if TI will waiver minimum 12 club meetings per year during COVID-19
SO74	17/03/2020	S Molyneaux	AM	Get well card
SO75	18/03/2020	DFM	Districts (TI)	D90 bank accounts reconciled
SO76	19/03/2020	Districts (TI)	DD	Cancellation of D90 Conference, Table Topics, Humorous and Evaluation Contests
SO77	20/03/2020	Rachel Ditton	CGD	Reply to query re Speechcraft course
SO78	24/03/2020	Districts (TI)	IPDD	Clarification re interviews for District roles in proposed Division
SO79	30/04/2020	Districts (TI)	PRM	Approval for use of updated District flyer
SO80	01/05/2020	Districts (TI)	FM	Narratives March 2020
SO81	02/05.2020	Districts (TI)	M Said	Re club executives losing access to Club Central if not paid member 01 May 2020
SO82	05/05/2020	Districts (TI)	DD	Four signed agreement forms approval for expenditure from Reserve account
S083	05/05/2020	S Needs	AM	Get well card
S084	06/05/2020	Districts (TI)	DD	Request permission for current club President to continue in role for another year
S085	11/05/2020	Districts (TI)	DD	Request for consideration in changing Membership dues
S086	13/05/2020	C McVean	DD	Underlying issue in determining membership dues
S087	14/05/2020	Districts (TI)	DD	Current Enterprise Zoom accounts
S088	14/05/2020	FM	DD	Receipt for banner and printing

Certification and Audit Report – December 31, 2019

NTERNATIO	TERS	TOASTMASTERS INTERNATIONAL Certification for	DISTRICT
		Dec-19	DISTRICT
VIENNAHO	NAAL	2019-2020	
	INSTRUCTIONS:		ner 6-felligelauf Mitteren Warren aller eine ander
		ns on the Narrative tab.	
	2. Fill in the white cel	its below with the appropriate information and print out	
	3. Obtain related sign	nature below. Electronic signatures are not accept	table.
		reports per Toastmasters International protocol 8.4, to	the district governor and lieutenant
		days after the end of the month.	
		due to World Headquarters:	
		ember Report: October 31	
	* Dece	mber (Audit) Report: Fabruary 15	
	* Marc	th Report: April 30	
	* June	(Audit) Report: August 31	
	6. Submit approved	narratives and certification page to World Headquarte	rs by email or fax:
	* Scan	and email the PDF to DistrictFinancialReports@too ax to (949) 589-3456	
		ation form must be complete for the report to be accept eased untit World Headquarters receives the completed	i report.
	In Base Currency		AUD Lacosta
	Monthly Net Incom	me/(Loss)	1481.31
	Year to Date Net	Income/(Loss)	AUD 19431 - (4809-75) (1 57,83300 12,921 31 g ²
	Total Available Fu	an Ao	103,879.58
bills or other outstand	ding obligations for the		udit committee and included in accruals section of
bills or other outstand	ding obligations for the r certify that there are	 2019-2020 term have been reported to the au no other outstanding district obligations incurred for the 	udit committee and included in accruals section of
bills or other outstand	ding obligations for the r certify that there are	2019-2020 term have been reported to the au	udit committee and included in accruals section of
bills or other outstand this audit. We further	ding obligations for the r certify that there are	 2019-2020 term have been reported to the au no other outstanding district obligations incurred for the 	udit committee and included in accruals section of
bills or other outstand this audit. We further	ding obligations for the r certify that there are	 2019-2020 term have been reported to the au no other outstanding district obligations incurred for the 	udit committee and included in accruals section of
bills or other outstand this audit. We further Dated this	ding obligations for the r certify that there are	 2019-2020 term have been reported to the au no other outstanding district obligations incurred for the 	udit committee and included in accruals section of
bills or other outstand this audit. We further Dated this Dated this trict Director (for the y	ding obligations for the r certify that there are difference of the there are difference of the there are difference of the there are rear and difference of the there are are are rear and difference of the there are are are are are rear and difference of the there are are are are are are are are are	2019-2020 term have been reported to the au no other outstanding district obligations incurred for th ay of <u>February</u> 2020 District Fin	idit committee and included in accruals section of 2019-2020 term.
bills or other outstand this audit. We further Dated this Dated this trict Director (for the y	ding obligations for the r certify that there are difference of the there are difference of the there are difference of the there are rear and difference of the there are are are rear and difference of the there are are are are are rear and difference of the there are are are are are are are are are	a 2019-2020 term have been reported to the au no other outstanding district obligations incurred for the ay of <u>February</u> 2020	idit committee and included in accruals section of 2019-2020 term.
bills or other outstand this audit. We further Dated this trict Director (for the y Complete only for . We, the undersigned	ding obligations for the r certify that there are di rear and thed) the Mid-year Report t members of the Audi	2019-2020 term have been reported to the au no other outstanding district obligations incurred for th ay of <u>February</u> 2020 District Fin	udit committee and included in accruals section of he 2019-2020 term. 2019-2020 term. 2019-2020 term in accordance D90 for the 2019-2020 term in accordance
bills or other outstand this audit. We further Dated this trict Director (for the y Complete only for . We, the undersigned	ding obligations for the r certify that there are different there are read of the different the Mid-year Report the Mid-year Report the Mid-year Report the Mid-year and b	2019-2020 term have been reported to the au no other outstanding district obligations incurred for the ay of <u>February</u> 2020 <u>District</u> Fin t and Year-end Report: t Committee, have examined the records of District	udit committee and included in accruals section of he 2019-2020 term. 2019-2020 term. 2019-2020 term in accordance D90 for the 2019-2020 term in accordance
bills or other outstand this audit. We further Dated this	ding obligations for the r certify that there are different there are read of the different the Mid-year Report the Mid-year Report the Mid-year Report the Mid-year and b	a 2019-2020 term have been reported to the au no other outstanding district obligations incurred for the ay of <u>February</u> 2020 District Fin t and Year-end Report: t Committee, have examined the records of District believe that this report properly reflects the operation for	udit committee and included in accruals section of he 2019-2020 term. 2019-2020 term. 2019-2020 term in accordance D90 for the 2019-2020 term in accordance
bills or other outstand this audit. We further Dated this trict Director (for the y Complete only for We, the undersigned with the Audit Comm Dated this 12 MANA	ding obligations for the r certify that there are different there are read of the different the Mid-year Report the Mid-year Report the Mid-year Report the Mid-year and b	a 2019-2020 term have been reported to the au no other outstanding district obligations incurred for the ay of <u>February</u> 2020 District Fin t and Year-end Report: t Committee, have examined the records of District believe that this report properly reflects the operation for	udit committee and included in accruals section of he 2019-2020 term. 2019-2020 term. 2019-2020 term in accordance D90 for the 2019-2020 term in accordance
bills or other outstand this audit. We further Dated this	ding obligations for the r certify that there are different there are read of the different the Mid-year Report the Mid-year Report the Mid-year Report the Mid-year and b	2019-2020 term have been reported to the au no other outstanding district obligations incurred for the ay of <u>February</u> 2020 District Fin t and Year-end Report: t Committee, have examined the records of District believe that this report properly reflects the operation for	udit committee and included in accruals section of he 2019-2020 term. 2019-2020 term. 2019-2020 term in accordance D90 for the 2019-2020 term in accordance
bills or other outstand this audit. We further Dated this trict Director (for the y Complete only for We, the undersigned with the Audit Comm Dated this 12 MANA	ding obligations for the r certify that there are different there are read of the different the Mid-year Report the Mid-year Report the Mid-year Report the Mid-year and b	2019-2020 term have been reported to the au no other outstanding district obligations incurred for the ay of <u>February</u> 2020 District Fin t and Year-end Report: t Committee, have examined the records of District believe that this report properly reflects the operation for	udit committee and included in accruals section of he 2019-2020 term. 2019-2020 term. 2019-2020 term in accordance D90 for the 2019-2020 term in accordance
bills or other outstand this audit. We further Dated this prict Director (for the y Complete only for We, the undersigned with the Audit Comm Dated this 12 Mairman Dated this 12 Mairman	ding obligations for the r certify that there are different there are read of the different the Mid-year Report the Mid-year Report the Mid-year Report the Mid-year and b	2019-2020 term have been reported to the au no other outstanding district obligations incurred for the ay of <u>February</u> 2020 District Fin t and Year-end Report: t Committee, have examined the records of District believe that this report properly reflects the operation for	udit committee and included in accruals section of he 2019-2020 term. 2019-2020 term. 2019-2020 term in accordance D90 for the 2019-2020 term in accordance
bills or other outstand this audit. We further Dated this	ding obligations for the r certify that there are when the	a 2019-2020 term have been reported to the au no other outstanding district obligations incurred for the ay of <u>February</u> 2020 District Fin and Year-end Report: It Committee, have examined the records of District believe that this report properly reflects the operation for ay of <u>February</u> <u>Member</u>	udit committee and included in accruals section of the 2019-2020 term. and Manager (for the year audited) D90 for the 2019-2020 term in accordance or that term.
bills or other outstand this audit. We further Dated this trict Director (for the y Complete only for We, the undersigned with the Audit Comm Dated this 12 Mairman Dated this 12 Mairman There * Audit Committee O NOTE: Audit comm	ding obligations for the r certify that there are which are r certify that there are difference of rear arctited) the Mid-year Report of members of the Audit intere Guidelines* and the difference of the Audit intere Guidelines* and the difference of the Audit intere Guidelines are available ittee members cannot ittee members cannot ittee members cannot it ittee members cannot i	a 2019-2020 term have been reported to the au no other outstanding district obligations incurred for the ay of <u>February</u> 2020 District Fin and Year end Report: It committee, have examined the records of District believe that this report properly reflects the operation for ay of <u>February</u> <u>Member</u>	Inasters.org/AuditGuide isstrict director, program guality director, club growth

DASTMASTERS	TOASTMASTERS INTERNATIONAL Narratives for Dec-19 2019-2020	DISTRICT D90
associated with each category of t budget and the District Success PI narrative page must be comple	lan. A separate sheet may be used. For each of	activities aligned or did not align with the district f the four Quarter Reports, all sections of this by World Headquarters. The questions in the
Membership Revenue		
As per Reserve Statement		
Conference Net Income/(Los nil	ss)	
Fundraising Net Income/(Los	ss)	
nil		
TLI Net Income/(Loss)		
nil		
District Store Net Income/(Lo		
District90 does not have a store. I manages the banking for. Figures		es Australia, a separate entity that District 90
Other Revenue		
	nds (\$1973 + \$1380) + \$27.81 from Closed Clu for COD + \$116 for Awards Event + reversal o	b + \$23.99 refund merchant fees to TSA (which of \$1410 duplicated entry from prior year.

Includes Banners purchased from TI Stores for banners for new clubs

Communications and Public Relations

Nil

Education and Training

Includes postage costs for CLT materials

Speech contests

Year to Date = deposit for Sails AC 2020 = \$500.00 + deposit for Awards Night + Buddy Data costs = \$50.10 (The deposit for Sails should be a prepayment)

Administration

depreciation = \$50.44 + bank charges = \$16.05 (note that \$6.05 should be TSA) + copier expense = \$83.88 + \$457.55 Postage which is a TSA expense (correctly entered in IntAcct but transferred from TSA to Admin by WHQ)

Travel

Travel continues to be overspent but is in accordance withapproved travel for District 90 purposes. Given the large geographical area of the District, airtravel is often the easiest ond economical method of travel taking into considerationtime constraints and the other non-monetary considerations (extra accommodation for 'Duty of Care' safety reasons

Other Expenses

TI Allocation from the Reserve Statement 374.38 (full 6 months = 2299.37) - note for the full 6 months, the cost of the Awards Event is in this account (3665.75) - it should be in the Conference Account BUT the corresponding income for this expense has been deferred

The Financial Report for the Six Months Ending 31st December 2019 is below and shows a slight positive variance of \$226.86 compared with the District budget for 2019-2020.

Membership Revenue

Membership Revenue is over budget by a total of \$4,350.96. Membership revenue is a quarter of the total Membership payments by Members of District 90 paid to Toastmasters International.

Marketing

This portfolio is based on marketing efforts within the community, support for new and developing Clubs. Training and coaching understrength Clubs is also covered in this portfolio. There is a surplus of \$3,098.76.

Communications and Public Relations

As per the P&L there were no expenses at the end of December. However, bills have been received and paid since 1st February 2020.

Education and Training

This portfolio is below budget by \$1,455.85. Training Club and district Leaders is covered under this portfolio.

Administration

The Administration Portfolio is over budget by \$2,222.42. These costs are associated with the running and operating of District 90.

Travel and Accommodation

Again, this portfolio is significantly over budget by the amount of \$7,315.93. This portfolio covers partial reimbursement of costs for travel and accommodation for District Officers attending official business.

GENERAL

Audit

The Mid-Year Audit was held on Saturday 19th January 2020. All queries from the Audit Team were satisfactorily answered. The December reports have been signed by the District Director, Finance Manager and members of the Audit Committee and sent to WHQ, along with all claims and supporting documentation.

Conference

Due to Covid-19 our Annual Conference due to be held at Port Macquarie on 29-31 May was cancelled. All delegates have been refunded for registrations paid in advance.

Account Balances

At the time of writing this report (30/4/2020), the balances in the bank accounts were -

- Conference \$714.52
- Main \$21,970.99

Many thanks to the following people for assisting and making sure this role is complete:

- Wendy Lipski and her team (Ian Lipski and Margaret Kravchenko) for the hard work performed in conducting the Audit.
- Gary and Elizabeth Wilson for managing Toastmasters Supplies Australia (TSA). They continue to support the growth of Toastmasters in Australia.
- Jan Vecchio Jan has continually walked and talked me through many issues during my tenure as Finance Manager, after taking over the role in Mid-December. Thank you so much.

Profit & Loss (Actual vs. Budget Summary) 6 months to 31 December 2019

		07/01/2019 Through 31/12/2019 Actual Budget					Variance		
District Revenu	le	AC	tual	Bud	get	vai	riance		
Membership R	_	\$	45,970.96	\$	41,620.00	\$	4,350.96		
Conference Inc		-\$	1,229.00		-	-\$	1,229.00		
Other Revenue		\$	3,404.80	\$	-	\$	3,404.80		
Total District R	evenue	\$	48,146.76	\$	41,620.00	\$	6,526.76		
District Expens	es			· · · ·	·	-	· · · · · · · · · · · · · · · · · · ·		
Conference Exp	penses	\$	4,715.85	\$	-	\$	4,715.85		
Marketing Expe	ense	\$	829.24		3,928.00	-\$	3,098.76		
Communication	ns & PR Expenses	\$	-	\$	4,460.00	-\$	4,460.00		
Education & Tr	aining Expense	\$	994.15	\$	2,450.00	-\$	1,455.85		
Administration	Expenses	\$	4,112.42	\$	1,890.00	\$	2,222.42		
Travel Expense		\$	27,504.93	\$	20,189.00	\$	7,315.93		
Other Expense	S	\$	2,631.35	\$	1,571.04	\$	1,060.31		
Total District Ex	kpenses	\$	40,787.94	\$	34,488.04	\$	6,299.90		
Total Net Inco	ne	\$	7,358.82	\$	7,131.96	\$	226.86		
Awards Night									
September	Income		-	3,845.59					
	sponsorship		\$	277.75					
	venue cost		-\$	3,888.00					
	program costs		-\$	277.75)				
	deficit		-\$	42.41					
District 90 Available Funds (in AUD) Month ending 31/12/2019 Available Funds Cash & District Reserve Cash Cash - Commonwealth 8508 \$ 14,437.55 Cash - Commonwealth 8516 \$ 3,142.29 Total Cash \$ 17,579.84 District Reserves \$ 84,938.03 Totla Cash & District Reserves \$ 102,517.87 Minimum District Reserve Required at Year End Total Available Funds \$ 80,165.77							7		

When elected to the District Director position last year, planning was underway for the Annual Conference in Port Macquarie in May 2020. Well, haven't our circumstances changed somewhat!

The arrival of COVID-19 has turned our world upside down, not only with Toastmasters but with our own personal lives. What I have seen in our District Toastmasters community is a willingness to accept the challenge that this situation has thrown at us, especially in the take up of online meetings. District 90 has one of the highest participation rates in the Toastmasters world. Congratulations to you all.

Members have seen this as a great learning opportunity and have embraced the chance to extend their skill set. Pathways has also helped because of the various projects that deal with online meetings and social media projects. We must all remember that these virtual meetings will come to an end and we will again commence face-to-face meetings.

Will these meetings be the same as those before COVID-19? I believe there will be differences. I believe there will be many Clubs that will change their format to allow hybrid meetings - meetings that allow virtual attendance. This will open opportunities to those Clubs to attract members from outside their normal catchment area - *provided that the Club has something to offer*.

This is a great opportunity for Clubs to examine "their reason for existence". What do we offer to members? Who is our market? What is our USP - Unique Selling Point? Take the opportunity to conduct a Moments of Truth session! It is time to be truthful with ourselves and ask, "Am I getting something out of attending this Club?" If not, why not? Conversely, if yes, why? Are our meetings vibrant and fun? How can we improve our meetings?

Yes, there may be some unexpected consequences as a result, but it will lead to a healthier Club and ultimately, a healthier Toastmasters organisation.

How has COVID-19 effected our District 90 activities?

Unfortunately, we are no longer gathering in Port Macquarie for our 5th Annual Conference. I wish to extend my sincere thanks to Colin Steber DTM, Annual Conference Chairman and his organising Committee for the hard work they undertook in their planning. I would also like to thank the Sails Events Team which not only 'bent over backwards' to accommodate our requirements prior to this crisis, but also after we had to cancel.

Our Division contests were thrown into turmoil! Oxley and Western held live contests, whilst Eastern, Hawkesbury, Macquarie and Northern Divisions had to make very quick arrangements to conduct virtual contests. These were a learning exercise and I congratulate all those involved.

Our District Council Meeting is also a virtual meeting. We do have experience in this as we have been required to conduct our mid-year District Council Meetings virtually for the last two years. My thanks again to the team working to put this together.

Prior to COVID-19, our District was on target to achieve Distinguished status in the Distinguished District Program. There is still a chance that we can achieve Distinguished status, but we have recently lost a number of Clubs that will make this more difficult. Membership numbers are down as members have not renewed due to this crisis, as well as natural attrition. Distinguished Clubs appear on track to meet our District's goal.

To finish, some thanks:

- To each and every one of you, the members of our District 90, for the efforts you have put into your own personal development and betterment.
- To the District Management Committee and the District Executive Committee for your work and support.
- To the Senior Management Committee for your guidance and support
- To my fellow Trio members Monique and Tanya. It's been a pleasure working with you both.

Remember: "You are....."

What a year we have had...... drought, fires, floods and COVID-19. So many members have been impacted by one or many of these events. What has struck me the most this year is the community spirit that all Toastmasters have. The impact a simple phone call can have to someone, a helping hand with Zoom meetings, and a friendly smile at the other end of the camera has meant we have been more united as a District during these last few months. I look forward to seeing this continue as we move back to a face-to-face world.

Club Leadership Training

It was great to see so many of our Club Executives attend training during the 2019-2020 Toastmaster year. These sessions provide opportunities for learning and networking, and the team are now working on CLT Round 1 for the 2020-21 year which will be conducted online. Make sure you sign up to be a part of District 90 history and attend the first session in June (keep an eye on What's On for details).

Educational awards

The year isn't quite over yet, and this is the last chance to lodge any traditional program awards. Remember that all Pathways awards need to be signed off in both Basecamp and Club Central and all awards need to be lodged by 30th June. We have a fabulous opportunity right now with virtual meetings running to be able to attend different Clubs and gain feedback from members outside our normal Club environment. So, if you are close to finishing an award, contact another Club to see if there is a speaking spot available.

Contests

The International Speech Contest is being conducted online for the first time in history. Organizing online contests has been a steep learning curve for those involved. The District Final will be held online on Sunday 31st May.

Thank you

As District leaders we are not in this alone, and I'd like to take this opportunity to thank the CLT team of 2019-2020 for your support, patience, dedication and time to deliver training to the District 90 members – this has been hugely appreciated.

The Senior Management Committee and Division Directors have all worked tirelessly this year for our members and have been a huge support; I thank you for your energy and commitment particularly with the Contests moving to online.

A massive thank you to Udo Moerig, our District Director, for his guidance and support during the last 2 years, working on the Trio together.

Finally, a huge thank you to YOU, all members of District 90, for your support and dedication to your Clubs and fellow members, and for pursuing excellence in your Toastmasters development.

Take care, stay safe, and I look forward to seeing you all in person very soon.

Club Growth Director – Tanya Wickham

Wow.... What a year we have had in District 90. It reminds me of Dorothy McKellar's poem "I Love a Sunburnt Country". We have had drought, flooding rain, bushfires and as I write this, social distancing.

The last has impacted all our members and I would like to congratulate all Clubs for supporting their members by moving to online meetings. This hasn't been easy as not all of us had the knowledge and experience in the virtual meeting platforms.

With the membership dues deadline being extended to 30th April by Toastmasters International the dashboard data on Clubs and membership payments is not available at the time of writing this report. I will have updated figures at the District Council Meeting on the 30th May 2020.

Club Status

Unfortunately, we have lost a few Clubs this year:

- WSU Toastmasters Club
- The Morning Stars Toastmasters Club
- GE Sydney Toastmasters Club
- Sociable Speakers Toastmasters Club
- Nielsen Sydney Toastmasters
- Newlake Toastmasters Club

• There have been 5 new Clubs start this year:

- Penrith CBD
- SAP Sydney Talkers
- Woolworths Norwest
- Hornsby Achievers
- A.F.T.E.R. Dinner Speakers.

District 90 has 3 Clubs which have submitted an Application to Organise (ATO). Unfortunately, 2 others have plans to close.

The reduction in base Clubs from 154 to 142 at 30th April is due to Clubs not renewing the minimum of 8 members. We are working with these Clubs to confirm all dues have been lodged to Toastmasters International or, if required, Club Coaches are appointed. District 90 currently has 20 coaches working with 14 Clubs to assist them in strengthening their membership base.

Easter Show

Last year saw District 90 and District 70 combine to hold the largest Toastmasters marketing campaign in NSW. Planning was well underway for 2020 when the Royal Easter Show was cancelled.

To those members who volunteered to help "man" the Toastmasters stall a HUGE thank you. We hope to be back bigger and better next year.

Talk up Toastmasters Membership Campaign

Congratulations to the 7 Clubs which achieved the goal of adding 5 new, dual, or reinstated members between 1st February and 31st March.

- Chatswood Communicator Toastmasters Club
- Harbour View Toastmasters Club
- Magnificent Mosman Toastmasters Club

- Newcastle Toastmasters Club
- Sydney Water Toastmasters Club
- Tamworth Toastmasters Club
- Wyong Toastmasters Club

The winners of the \$50 Pizza vouchers are

- Harbour View Toastmasters Club
- Tamworth Toastmasters Club
- Wyong Toastmasters Club

Beat the Clock Membership Campaign (currently underway)

This campaign runs from 1st May to 30th June – Clubs which achieve the goal of adding 5 new, dual or reinstated members in this period go in the draw to win one of three \$50 pizza vouchers to be used when we can all get together again.

WHAT A YEAR! Although we have had challenges that were unprecedented, the District 90 community has worked together as a TEAM to support our Members and our Clubs.

THANK YOU to all District 90 members for your support and giving me the opportunity to serve as Club Growth Director. It has been both a privilege and pleasure.

The PR portfolio has been very active this year. The team has gone beyond to ensure the Toastmasters brand has been seen across the District and on social media. The District Communication Plan was established in August and the team met via Zoom video conferencing to plan upcoming activities long before we ever heard of COVID-19!

Communication:

The initiatives included the "*PR Communiqué*", a targeted quarterly PR communication directly to Club executives, and a revitalised and updated District Newsletter sent to each Toastmaster member.

Toastmasters Stalls:

District 90 built on the success of last year's Sydney Royal Easter Show Toastmasters Stall. This year saw stalls at the Tamworth Show (September 2019), Glenbrook Australia Day (January 2020) and the Inverell Show (February 2020). The planned stalls for the Sydney Royal Easter Show (April), Bathurst Show (April) and Lismore Show (May) were cancelled due to the COVID-19 pandemic.

Social Media:

Digital Ad Campaign - Phase II

All districts in Australia and New Zealand were selected to participate in Phase II of WHQ digital ad campaign. The campaign centered on using paid advertising on the LinkedIn social media platform to actively promote Toastmasters membership across Australia.

In November/ December 2019, the PR team and District Trio participated in webinars to give feedback on the creative design of the campaign. In preparation for the campaign, an educational session was presented at the Area Directors training day on Saturday 1st February 2020. The PR Team set up the District LinkedIn page and the digital ad campaign commenced in Australia on 4th February 2020. It was suspended in March due to the COVID-19 pandemic and Toastmasters International is yet to announce when it will recommence.

At the time of writing the report, the PR team is working on social media content to assist Clubs promote the migration to online meetings during this time of social distancing. It is a unique opportunity to publicise the way Toastmasters can assist to master online presentations and video conferencing. It is hoped that the increase social media traffic will help attract potential guests interested in attending an online Club meeting.

PR Promotion:

New England Toastmasters Club in Armidale won the "Put out your meeting sign" promotion prize!

PR Awards:

Nominations are open for the District PR Awards.

If your Club has had a PR win –a successful media campaign, newsletter or website, enter it to win a Public Relations Award. Complete the application form available on the PR portal and submit by 30 June 2020. Winners will be announced and celebrated at the District 90 awards night in October.

Vote of Thanks:

It has been an honor to lead this team. I would like to publicly share my thanks and appreciation to the D90 PR Team 2019-20: Joanne Keevers – Newsletter Editor; Bob Kirchner – Website Manager; and Bradley Silk – Social Media Officer. Each one of them has worked tirelessly throughout the year.

I would also like to thank Anu Vijayan who has updated the District 90 WIIFM Flyer. The flyer has been submitted to TI and once approved it will be printed and made available to all Clubs.

The focus of the role is to chair the District Leadership Committee (DLC).

Members: District Leadership Committee 2019/2020

	Representing
Pieta Beggs DTM	Eastern Division
Melanie Cheong DTM	Hawkesbury Division
Dianne Sammut DTM	Macquarie Division
Leanne Kirchner ACS ALB	Northern Division
Alison Cleaver DTM	Oxley Division
John New DTM	Western Division
Patricia D'Cruze DTM	

Dianne Sammut and John New also represented the proposed Cumberland Division.

Patricia D'Cruze is the Immediate Past District 17 Director (Western Australia).

The committee tasks include:

- Identify and seek qualified candidates for each position elected at the District Council meeting.
- Conduct candidate assessments to complete the selection process.
- Confirm each candidate meets the candidate qualifications as per the District Administrative Bylaws.
- Ensure there is a minimum of 1 candidate for the offices of District Director and Program Quality Director; 2 or more candidates for the office of Club Growth Director; and a minimum of 1 candidate for all other elective District roles.

At the conclusion of the selection process the District Director received the DLC report. It set out names of candidates the committee endorsed for the 13 elective roles.

Each member of the District Council received access to a copy of the DLC Report and Biographical Information for each endorsed candidate.

(Members of the District Council are the President and Vice President Education of each Club plus members of the District Executive Committee.)

Given limitations brought about by COVID-19 Toastmasters International also introduced:

- The opportunity for extra campaign communication by all candidates to members of the District Council.
- A Candidates Corner on the District website.

Thank you to members of the DLC

I thank each member of the committee. They gave many hours to the selection process. Their assistance was invaluable.

Thank you to all candidates

It is gratifying that members of our Clubs are prepared to take roles to help ensure the success of the members of District 90.

They freely give their time.

The District Leadership Committee interviewed each member who lodged a Candidate Application and other documents required by the close of nominations 16 April 2020.

Below is a table of applicants endorsed by the committee members as nominated candidates for leadership roles 2020/2021 that are elected at the District 90 Council

Role	Candidate
District Director	Monique Tonna
Program Quality Director	Tanya Wickham
Club Growth Director	Geoff Pullen Mark Walker
Cumberland Division (proposed)	Hendrik Lianto Ashwani Mangala
Eastern Division	Nellie Beggs
Hawkesbury Division	Mike Kano-McCallum
Macquarie Division	Ravi Dikkala
Northern Division	Margaret Payne
Oxley Division	Tracie Causley
Western Division	Gian Alarcon Vicki Wilson

2019-2020 has been a year of building infrastructure and scalability on the Youth Leadership front. To take a more consolidated approach, we have focused on 3 key areas over the past 12 months:

- working to set up multiple **teams** geographically spread across District 90,
- ensuring that we get the **policy** approach right, and
- the establishment of products and **programs** available that we can run in schools through Toastmasters.

Teams

Interest expressed from Toastmasters in three key geographic areas: Western Sydney (Parramatta), North Coast (Port Macquarie), North Shore (Northern Beaches). This interest occurred naturally and through the expression of interest by Toastmasters throughout the year. There will be an opportunity in this next year for further formal expressions of interest for Toastmasters seeking to pursue Youth Leadership initiatives further.

Policy

There have been many Toastmasters International policy changes to Youth Leadership this year. One of the most recent is that Youth Leadership initiatives have been included in the Pathways program as a project required to achieve the Distinguished Toastmaster Award (Club Sponsor, Speechcraft or Youth Leadership program). We are also seeking further clarification from Toastmasters International on some additional recent policy changes

Further to this, we are working with Past District Director Phil Reed, investigating insurance coverage and policy implementation. We have also recently been collaborating with a highly experienced Rotarian Phil Hafey, who has kindly provided an extraordinary insight into what makes Rotary Youth programs and policy so successful. We will seek to leverage this as we continue to develop the District 90 Youth Policy, with the first draft due for completion in the first quarter of 2020-2021.

Programs (focus on Years 6-12 initially)

- Speechcraft with a Youth twist (Youth Leadership Program)
 - Working with some credible and experienced Toastmasters in the three key teams, we're very excited to be rolling out some of our first District/Youth Toastmasters Club collaborative programs also in the first quarter of 2020-2021 (these were delayed due to COVID-19 and schools shutting down). We are seeking to develop a program to commence face=to-face and covering virtual meeting elements so that we can entertain the idea of running a face-to-face/virtual hybrid program in the future.
- Youth/Gavel Clubs (both linked to schools and community)
 - We are collaborating with our teams to start Clubs in key areas across NSW. This is where we will look to release additional expressions of interest shortly (after we develop the policy) to provide the opportunity for <u>you</u> to get involved!

As we move into 2020-2021, we will be assessing our first program in school Term 3 in the North Shore area. This will provide us with a crucial information as to what works and what needs to be improved, which we can discuss and seek to implement with the other areas mentioned. It has been a challenging year for Toastmasters and we are extremely excited to move forward and help train and develop future youth leaders.

As the end of the Toastmaster year approaches the Clubs are still working hard on membership growth and retention under difficult circumstances this year, with isolation and conducting meetings online.

The Eastern Division Team of Area Directors continue to work closely with their Clubs to provide support and assistance as they build initiatives to help their members in this time of uncertainty.

An Overview of Eastern Division

- Many of the Clubs will reach at least Distinguished Club status, and some have reached Select Distinguished/Presidents Distinguished status already.
- Succession planning for Division and Area Directorship is now in place for the coming Toastmaster year. We will encourage strong Clubs and leaders to consider being Club mentors, sponsors, and coaches.
- Most Clubs have taken up the challenge and are now conducting meetings via Zoom.

Club or Member Milestones

- Many members have achieved service awards and are working hard to complete awards before the 30th June cut-off date. We welcome the many members who have achieved DTM status.
- Muswellbrook was due to celebrate its 25th Anniversary at the 6th April meeting but will need to put that on hold.
- Toukley will celebrate its 40th Anniversary on the 1st November 2020.

Clubs at Risk / Club Challenges

• Membership remains a challenge especially with the added pressure put on Clubs by COVID-19. This has resulted in the closure of Port Stephens Communicators and Newlake prior to the pandemic. All other Clubs now have April dues paid and remain in good standing with Toastmasters International. The assigning of Club Coaches with Clubs of 12 or fewer members remains a focus even under these circumstances. These Clubs continue their positive mindset to grow and be successful.

Division Events

- Area 27 completed its International Speech and Evaluation with a good turnout prior to COVID-19.
- Area 15 became our first online International Speech Contest with extraordinarily few hiccups and was well supported.
- Eastern Division went online for its International Speech Contest on Sunday 5th April with interest from all sectors of District 90 and was a great success.

Club Formation

• ATO Gosford remains in formation with an anticipated date of chartering now likely to be pushed back to the 2020-2021 Toastmaster year; the delay being attributed to COVID-19.

Pathways

• Pathways remains a focus, with most Club actively participating in Pathways with a large portion of Clubs dedicated to being Pathways Clubs only. Efforts have been put into increasing the adoptability percentage of Clubs. Eastern Division will continue to support and encourage members with the value of the Pathways Educational Program and what it offers in personal growth and development. I would like to thank the Pathway Guides (Pieta Beggs, Tanya Wickham and Judy- Ann Cluff) for their generous support and all the Club Champions for their assistance during my tenure.

I want to thank all the Eastern Division members and acknowledge my hard-working Area Directors for their support over the year and for all the assistance and mentoring I have received. I have had an incredible year with incredible support. It has been a privilege to lead Hawkesbury Division for 2019-2020, with fun, sharing of ideas and networking.

We had 120 contestants at 14 Area Contests across the year. We kept Area Contests almost entirely under two hours (barring briefings) with fun, networking, and calling out individual and Club achievements at each Contest.

By the tabling of this report we will have had our virtual Division International Contest, and thanks to all who have assisted in organising this, and congratulations to all seven contestants for having a go in a new channel.

In first round CLT we trained a record number of Club Officers, and again in second round, with some Clubs achieving 4 or more trained in both cycles for the first time in years. We are looking forward to virtual CLT for the next cycle.

Our Pathways uptake has been booming and is now well over 80%. At the end of April, we have almost 200 education and leadership awards to date, with 16 Pathway level 4s and level 5s; another record for us.

We continued to run a Club based training program called Pathways Explorer, and prior to "the great Club virtualisation" we had run this for 25 Clubs, with some receiving it twice. It gave a measurable boost to enrolment and progression rates. We will continue to offer this to Clubs in the virtual environment.

Since chartering SAP Sydney Talkers in 2019, we have a number of new Club opportunities, mostly expected to charter in 2020-2021.

I want to make a special call out to my team: my seven Area Directors – Kat, Adrian, Jason, Austin, Lucy, Merinda and Nick, and my support team of Division officers – Hendrik, Sue, Debbie, Pauline and a host more. It has been such a great team. I've made such wonderful friends and supported them in their new leadership goals.

On a personal note, if you are not following me on Facebook, my partner of 18 years has finally joined Toastmasters. I am so proud of him to have done this in his own time and in his own way, and I have promised to not ever evaluate any of his speeches.

I hope everything is back to normal across these months, and with the words of Queen Elizabeth II, in her first COVID-19 message - we will meet again. I look forward to it, all the very best, Mike Kano-McCallum DTM

Hawkesbury Division quick quiz - have you been paying at	tention					
1 - Two very important things for virtual club meetings	9 - Chatswood is most famous for its food and "-"					
2 - Favourite on-line platform	10 - "-" "-", Australia's first saint, foundation in North Sydney					
3 - Oldest club in Hawkesbury (Chartered on 1/12/1962)	11 - The northern most club on the northern beaches					
4 - Newest club in Hawkesbury	12 - The "-" Centre, hosts the most club meetings in Hawkesbury					
5 - Club with over 45 active members at start of year	13 - "-" "-", venue, hosts the most speechcrafts and Division events					
6 - Hawkesbury suburb with the most clubs	14 - Every club should have a sense of "-"					
7 - Hawkesbury suburb with the second most clubs	15 - Favourite song of the Division Director					
8 - Number of specialist and advanced clubs	16 - Favourite food of the Kano-McCallum household					

			nnced, Speakers Bureau NSW	saches, Focus Adva	Northern B	, Five - Chinglish, Bon Appetit	
						7 - Chatswood	
	ιςεςτέαπ	-9T	۲4 - Community			6 - North Sydney	
οιία Gaynor)	גר ו will survive (פוסרוֹמ פּמאחסר) ב- ו		13 - Forestville RSL			- Βαίβοννία κεί	
			12 - Dougherty			4 - SAP Sydney Talkers	
			11 - ΑναΙου Beach	1 for 2022)	ıd their 60tl	3 - Dynamic North Shore (nearir	
			10 - Mary McKillop			wooz - z	
			9 - Retail			1 - Pace and interaction	

Our Division's membership and Club performance dashboard - at a glance:

The target from the CGD at the start of year was 5% growth in membership and net growth of 1 new Club by the end of year 30 June 2020.

No.	Area	М	С	М	С	М	С	М	С	М	С
		24	24	17	17	27 E-h	27 E-h	20 4	20 4	Tanat	Tanat
		24	24	17	17	27 Feb	27 Feb	30 Apr	30 Apr	Target	Target
		Aug	Aug	Nov	Nov						
		2019				2020					
1	2	133	6	155	6	133	6	170	7		
2	3	76	4	84	4	54	4	62	4		
3	7	109	7	116	5	103	5	108	5		
4	16	90	5	119	5	101	5	107	5		
5	25	90	4	99	4	82	4	85	4		
6	32	78	5	92	5	66	4	70	4		
7	33	74	4	82	4	68	4	70	4		
	Total:	650	35	747	33	607	32	672	33	683	36

M - Membership, C - No. of Club

- **Division contest**. Due to coronavirus COVID-19 lockdown, for the first time ever the Macquarie Division Contest was online on 2 May 2020. My heartfelt apology to all Area winners of Evaluation, Table Topics and Humorous Speech Contests for not being able to compete at Division Contests this year.
- **Meeting online**. All Clubs in Macquarie Division are meeting online. Some Clubs have reported higher attendance than in-person meetings, which is very encouraging. Thank you to District 90 for giving each Area a paid Zoom account for use by all Clubs to hold their regular meetings online.
- **Club chartered**. Woolworths Norwest (Area 2) was chartered on 1 March 2020. Congratulations to Club sponsors and mentors Anthony Cefai and Nirav Bhatt, their team and Area Director Ashwani.
- Educational awards. Since 1 July 2019 members have achieved a whopping high of 174 awards and still counting! I am so very proud that members have achieved such a high number of awards.
- **Distinguished Club Program**. Congratulations to Western Lectern, Dundas, Hornsby and Enthusiastic Epping for achieving President's Distinguished status; Castle Hill for Select Distinguished status and West Pennants for achieving Distinguished status at the time of writing this report on 30 April 2020.
- Club Leadership Training. In round two 119 out of 231 Club executives were trained (52%) 22 Presidents, 19 VPEs, 19 VPMs, 13 VPPRs, 13 Secretaries, 16 Treasurers and 17 SAAs.
- Clubs with low memberships. Cumberland Forest, Killara, Turramurra, Macquarie Park, MGSM, Killara, Rouse Hill, Leaders in Action, DXC, and Oracle are continuing to work with Club coaches, whose efforts are commendable.
- Low renewal. Due to COVID-19 many members may have lost their jobs, others feel that they are not receiving the experience of face-to-face meetings. To date, 430 members (out of 672) have renewed their memberships, 242 members are yet to renew. 25 Clubs are in good standing, 8 Clubs are still working on their renewals.
- Area Directors. I would like to thank my team Ashwani (M2), Sarada (M3), Phillip (M7), Ramani (M16), Chiraag (M25), Terry (M32) and Javier (M33) for serving and leading your Clubs.

Northern Division Report – Margaret Payne DTM

COVID-19 changed not only Northern Division but the entire Toastmasters world. When checking to see which Clubs were using Zoom – my question to them was "are your members embracing the Zoom Platform?" The tongue-in-check response was "well not exactly embracing but using it just the same." What a positive attitude!

We have 15 Clubs – more than 90% are holding meetings online. Some of the members from one Club have joined with another Club for meetings. This has been a great success and a brilliant way to introduce Zoom to more members. I have been invited to most meetings and they are all conducted professionally, displaying the core values of Toastmasters and protocols. The Club cultures are all developing which is great to see.

Division Success Plan

At the beginning of our term each Club was asked what they would hope to achieve. The resounding response was 1% to 2% Club growth and we were constantly striving for this target. Then COVID-19 happened which stalled our progress. This is not an excuse as I believe all of Northern Division is working as a Team.

Club Leadership Training

2020 1st Round Training has not been released at this time. Hopefully as COVID-19 restrictions continue to be relaxed, we may be able to have our face-to-face training. If not, with the present climate of Clubs using Zoom, I would hope that not only the minimum 4 required will be trained but the entire executive. There are some positives to the online platform.

Membership

Membership throughout the Division seems to be stable. Some members have been lost because of hesitancy to meet online. Meeting reports, constant contact and invitations are being sent to those that have dropped out. This is done with the hope of reclaiming those members.

Northern has 15 Clubs with 12 paid (one with minimum not yet met – the President is confident this will happen) and there are two showing as "Renewals Not Here". Area Directors report that these will be paid by 30th April. The end result is that there will be no Club losses for Northern Division.

Pathways

As at 29th April 2020 members received 41 Pathway Awards

Area 1 – 6 Area 18 – 6 Area 20 – 22 Area 31 – 7

Traditional Program

As at 29th April 2020 Members received 46 **Traditional Awards** Area 1 – 17 Area 18 – 1 Area 20 – 24 Area 31 - 4

This clearly demonstrates that the Distinguished Club Program is working, and that Pathways is well received in Northern Division. I have even heard whispers like "Pathways is not so bad after all".

Contests

With COVID-19 changing the rules on Contests, the International Speech Contest will be conducted on Zoom platform on 9th May 2020. The Division has 6 Contestants.

Overall Review of Northern Division

Northern Division is in fabulous place at the moment. Members have taken on the challenge of owning their Clubs, Areas and in turn their Division. It has been a very positive experience and if elected I look forward to the new year, continuing with that same positivity.

Division Success Plan

All Clubs in Oxley Division are in good standing. Membership numbers are down considerably at this time of the pandemic and online meetings. It is to be hoped that some members will return in the future. To date there have been 79 education awards lodged with Toastmasters International. I believe that several others will be lodged prior to the 30th June cut-off date for awards under the traditional program.

Clubs in Formation / Prospective Clubs

There are no Clubs in formation at this time, however the last Division report advised of one which has now chartered. A splendid effort by those involved.

Membership

As noted previously, numbers are down considerably. External factors have had a negative impact.

Club Support

There are nine Clubs with 12 members or less. At present, none have had coaches appointed. There are five Clubs currently with 13 - 19 members.

Pathways

Pathways has been taken up quite well. Base Camp is still slow and challenging for many.

General Division Update

Area 5: All Club visits will be completed by the end of April; the final visit is scheduled for April 29. Area Council meetings have recently been held fortnightly via Zoom with each Club represented. Neil Langstaff has been nominated to continue as Area Director.

Area 17: Pathways adoption rates are between 75% and 100%. The Clubs in the Area organised and held Demonstration meetings to coincide with the Digital Marketing Campaign. Unfortunately, timing coincided with social distancing. A challenge is membership. This hasn't been easy with introduction of social distancing and meetings held online. All Clubs in the Area have established online meetings. Attendance at these meeting has been less than regular meetings. Initially guests from other Clubs outnumbered members; however, more members have recently been in attendance. Membership and Club officer elections will be the biggest challenge in the next 2 months.

Area 29: All Club visits have been conducted. All Clubs have been conducting Zoom meetings with the majority of participation by members. Clubs appear to be keeping in touch with members during the pandemic.

Area 30: I feel the District 90 proposal of setting up ZOOM accounts for all Area Directors has been an excellent initiative and provides a wonderful opportunity for all Clubs to be able to run meetings online. They are all now conducting meetings online and as time goes on members are becoming more comfortable with this. Charmaine Priestley has nominated for Area Director.

The next few months will be challenging for all in District 90. Everyone is to be commended for a sterling effort to ensure all Clubs are in good standing. Online meetings have allowed members from other Clubs to visit and swell the ranks. As Division Director I have been most impressed with the camaraderie on display.

Oxley Division was fortunate in completing all the Division contests before the disruptions of the pandemic.

I echo the remarks of Area 30 Director, Sally Johnston in thanking District 90 for facilitating the Zoom accounts. Without these accounts, I believe that member numbers would really have dropped. Normal will come eventually but we all have gained a valuable experience during this time.

Month	2018/19	Jul	May	
Membership	661	664	635	
Clubs	32	33	33	
AD visits			21	

General Division Update:

Western Division Contests are now complete. The timing was pre-COVID-19. John Lazanas did an excellent job in organising the event. A small loss was incurred because of less than expected attendance due to the impact of COVID-19. Western Division has been able to give financial support to Northern Division.

All Clubs have 8 or more members and critical Club Officer roles have been filled. Two Clubs have ceased operation (Western Sydney University (WSU) and GE Sydney) The take up for online meetings (using Zoom) is good. There has been some sharing of host keys between Areas to allow time-conflicted meetings to proceed (Blue Mountains, Hawkesbury Valley and Parramatta Midday).

Area 4 Director, Abraham Adams has completed all Area Director Club Visits and submitted reports. The take up of online meetings is Area 4 is good. Sabesh Sitsabesan, has nominated for Area Director 2020-2021. It is proposed that Area 4 be split and that a new Area be created. Vic Manual has nominated for Area Director 2020-2021 the proposed new Area 36.

Area 11 Director, Vicki Wilson has completed 4 Area Director Club Visits, with the remaining two planned before the end of May.

Area 13 Director, Sally Lai has completed one Area Director Club Visits, with the remaining planned before the end of May. Two Clubs in this Area are Select Distinguished (Parramatta and Western Gourmet). Two Clubs have between 10-15 members and one Club has less than 8 members but is committed to 8 or more members before the end of June.

Area 14 Director, Sheila Riordan has completed all Area Director Club Visits. Brad McWilliams (Bathurst) has nominated for Area Director 2020-2021.

Area 26 Director, Giang Nguyen has completed all but one Area Director Club Visits. It is proposed that the remaining Club Visit be conducted online.

Area 28 Director, Eric Bayliss has completed all Area Director Club Visits. Membership for all Clubs is 8 or more, including St Clair which is a great achievement considering the challenges faced by the Club during the year. Dianne Brooks has nominated for Area Director 2020-2021.

MOTIONS ON NOTICE

Motion 1 – Alignment

THAT this Council adopts the recommendation of the District Executive Committee, that, from 1 July 2020, District 90 be aligned into thirty seven (37) Areas and seven (7) Divisions as per the table in this Agenda and Reports book, the seventh division to be named Cumberland.

	Recom		t 90 Alignment proposed for 2020-202 District Council by District Executive on 8		020
	Eastern Division		Northern Division		Hawkesbury Division
Div/Area		Div/Area	Club Name	Div/Area	Club Name
E12	CESSNOCK CITY	N1	NEW ENGLAND	H6	CHATSWOOD COMMUNICATORS
E12	MAITLAND	N1	SUN-UP SPEAKERS	H6	CHATSWOOD EARLY RISERS
E12	MUSWELLBROOK	N1	TAMWORTH	H6	CHINGLISH BILINGUAL
E12	PORT STEPHENS COMMUNICATORS	N1	TOASTMASTERS @ TRC	H6	HAPPY HUNTERS HILL
E12	SINGLETON			H6	LANE COVE
		N18	MOREE	H6	WESTPAC POLICY BRANCH (I/F)
E15	CHARLESTOWN	N18	NARRABRI		
E15	NEWCASTLE	N18	SAPPHIRE CITY	H8	AVALON BEACH
E15	NUNI			H8	DEE WHY R S L
E15	PORT HUNTER	N20	FEDERATION	H8	NORTHERN BEACHES
		N20	GLEN INNES	H8	SEA EAGLES
E21	CENTRAL COAST COUNCIL	N20	INVERELL BREAKFAST	H8	SOCIABLE SEAFARERS
E21	ETTALONG BEACH WAR MEM	N20	TRAINERS ON TRACK	H8	ST. KIERAN'S MANLY VALE
E21	CENTRAL COAST RESONATORS (I/F)				
E21	GOSFORD CITY	N31	GUNNEDAH	H10	CHOICE
E21	TWILIGHT ACHIEVERS	N31	NORTH WEST SPEAKERS & LEADERS	H10	DYNAMIC NORTH SHORE
		N31	QUIRINDI	H10	NBN
E23	ALPHA	N31	TAMWORTH COMMUNICATORS	H10	SAP SYDNEY TALKERS
E23	HUNTER GOURMET				
E23	NEWLAKE			H19	BON APPETIT
	WALLSEND		Oxley Division	H19	CHANDOS CHALLENGERS
		Div/Area	Club Name	H19	CHATSWOOD SPEAKING & LEADERSHIP
E24	BLUE GUM FLAT	O5	A.F.T.E.R. DINNER SPEAKERS (I/F)	H19	MAGNIFICENT MOSMAN
E24	BRISBANE WATER BREAKFAST	O5	HASTINGS MORNING TALKERS	H19	SPEAKERS BUREAU NSW
E24	ERINA	05	PORT MACQUARIE		
E24	KINCUMBER	05	TALK IT UP	H22	BALGOWLAH RSL
E24	TUGGERAH LAKES	05	TAREE	H22	FOREST
				H22	FORESTVILLE
E27	COASTAL COMMUNICATORS	017	IN FOCUS	H22	HARBORD DIGGERS
E27	DYNAMIC DORA CREEK	017	MIGHTY CLARENCE	H22	HARBORD DIGGERS DAYTIME
E27	TORONTO	017	SUMMERLAND	H22	MANLY MULTILINGUAL
E27	TOUKLEY				
E27	WYONG	029	COFFS HARBOUR	H34	AUSTRALIAN CATHOLIC UNIVERSITY
		029	JETTY SPEAKERS	H34	HARBOUR VIEW
		029	NAMBUCCA VALLEY	H34	NAB/MLC (I/F)
		010		H34	NORTH SYDNEY ACHIEVERS
		O30	BALLINA	H34	VODAFONE AUSTRALIA
		030	BYRON CAVANBAH	1.04	
		030	LENNOX LIGHTNING		
		030	MULLUMMAGIC	-	
		000		-	

Macquarie Division			Cumberland Division		Western Division
Div/Area	Club Name	Div/Area	Club Name	Div/Area	Club Name
M3	FUJITSU	C2	CUMBERLAND FOREST	W11	BLUE MOUNTAINS
M3	FX NORTH RYDE	C2	DUNDAS	W11	ENHANCE
M3	MACQUARIE PARK	C2	WEST PENNANT HILLS	W11	GLENBROOK
M3	MGSM COMMUNICATIONS	C2	WESTERN LECTERN	W11	SPRINGWOOD
M9	FOCUS ADVANCED	C4	BRUNCH@WENTY	W14	BATHURST
M9	KILLARA	C4	HOLROYD	W14	LITHGOW GATEWAY
M9	KU RING GAI	C4	PARRACHIEVERS WESTMEAD	W14	MACQUARIE RSL DUBBO
M9	ROSEVILLE	C4	UP UP	W14	ORANGE
M16	BEROWRA	C7	CASTLE HILL	W28	MT DRUITT KOORI
M16	HORNSBY ACHIEVERS	C7	RESMED SLEEP TALKERS	W28	NEPEAN VALLEY
M16	HORNSBY DISTRICT	C7	THE HILLS DISTRICT	W28	PENRITH CBD
M16	KEYNOTERS ADVANCED	C7	WOOLWORTHS NORWEST	W28	ST CLAIR
M16	WAITARA WINDBAGS			W28	ST MARYS (IF)
		C13	PARRAMATTA		
M25	EASTWOOD	C13	PARRAMATTA PIONEERS	W36	BLACKTOWN CITY
M25	ENTHUSIASTIC EPPING	C13	WESTERN GOURMET	W36	KINGS LANGLEY
M25	LEADERS IN ACTION	C13	WINNERS CIRCLE	W36	QUAKERS HILL
M25	RYDE DISTRICT			W36	ROOTY HILL
		C26	CORPORATE CONNECTIONS		
M32	DXC MACQUARIE PARK	C26	PARRA TOASTIES (I/F)	W37	DURAL
M32	MICROSOFT (I/F)	C26	PARRAMATTA BREAKFAST	W37	HAWKESBURY VALLEY
M32	ORACLE SYDNEY	C26	PARRAMATTA MIDDAY	W37	LAUGH OUT LOUD
M32	SANDOZ			W37	ROUSE HILL
M32	YES	C35	ATO PARRAMASTERS		
		C35	JUSTICE		
M33	ELOUERA	C35	SYDNEY WATER		
M33	ST IVES	C35	THALES RYDALMERE		
M33	THORNLEIGH				
M33	TURRAMURRA				

MOTIONS ON NOTICE

Motion 2 – Finance Committee

THAT in Continuing Motion C, C1, the wording ("incoming officers all)" be inserted after "Administration Manager".

Explanatory: text in full following with amendment underlined, to clarify the exact meaning of this item which clarifies that it is the incoming officers form the Finance Committee, not the serving officers at the time the Committee is appointed.

That a Finance Committee be appointed by the incoming District Director prior to June 15 with the District Director as Chairman, such committee to include the Finance Manager, Program Quality Director, Club Growth Director, Public Relations Manager, Administration Manager (incoming officers all), a past Finance Manager and at least two past leaders with knowledge of District financial practices, to prepare a budget and to oversee the management of the District's finances in accordance with (etc – wording unchanged)

Motion 3 – Awards

THAT the following continuing motion be added in section E

E6 All Awards requiring selection in this section will be determined by the District Management Committee (DMC) serving in the year of service recognition, not the DMC in office at the time of presentation.

Self explanatory

Motion 4 – Finance Manager Appointment

THAT this Council ratifies the District Director appointment of Gail Heggie DTM as Finance Manager from December 1, 2019.